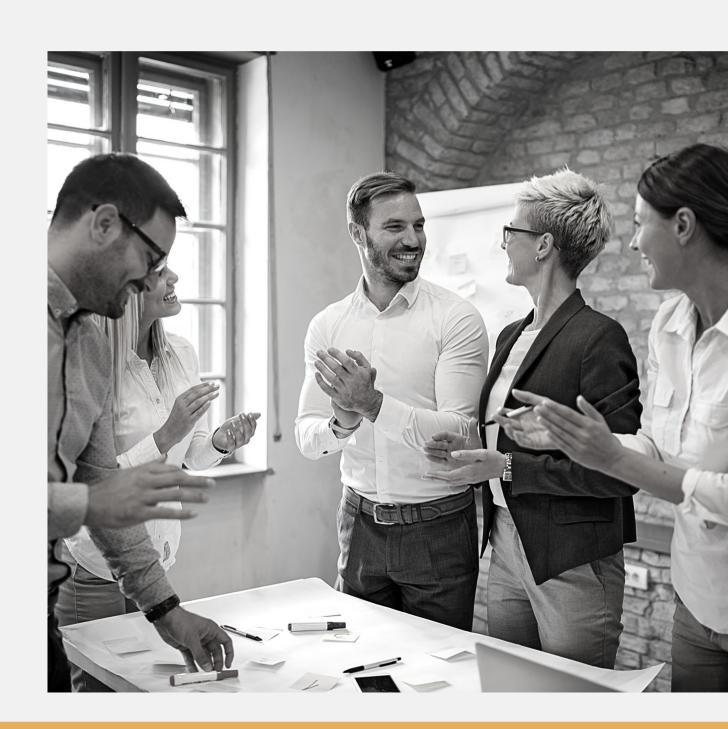
M.R.S PACKAGING

MARKET SEGMENT

Jubin Jacob

Why Segmentaion?

- To develop marketing activities,
- To identify the suitable customers,
- Increase marketing effectiveness,
- Generate greater customer satisfaction,
- To identify strategic opportunities,
- Adjustment of product to the market need,
- To contribute towards achieving organizational goals.



Food Service Segment

HOTELS & HOSPITALITY

RESTAURANTS

SCHOOLS & COLLEGES

HOSPITALS

ICE CREAM
PARLOURS

MULTICULTURAL FESTIVAL PARKS

CLUBS CATERING & EVENTS

ONLINE & CONCEPT STORES





Hotels & Hospitality

Food Service

01

3 In 1 Popcorn Kit

02

Cheese & Other Savories

03

Waffle Pancake Mix 04

Waffle Cone Mix

05



06

100% Fruit Slush Mix

07

Nacho Chips, Cheese Sauce & Salsa

08

Crepe Mix

- USE 3IN1 POPCORN KIT WITH OUR HOME POPCORN MAKER.
- CHEESE & OTHER SAVORIES IS PERFECT FOR POPCORN, FRIES, BURGER, WINGS & MORE.
- WE SUPPLY EQUIPMENT REQUIRED FOR THE ABOVE PRODUCTS.
- AUTOMATIC COTTON CANDY & POPCORN VENDING MACHINES ARE AVAILABLE.







01

Ready to Eat Popcorn

02

Cotton Candy Tub

Cakes, Cup Cakes & Macarons

03

Chocolate **Coated Nuts** 04

Chocolate Dipped Strawberries

05

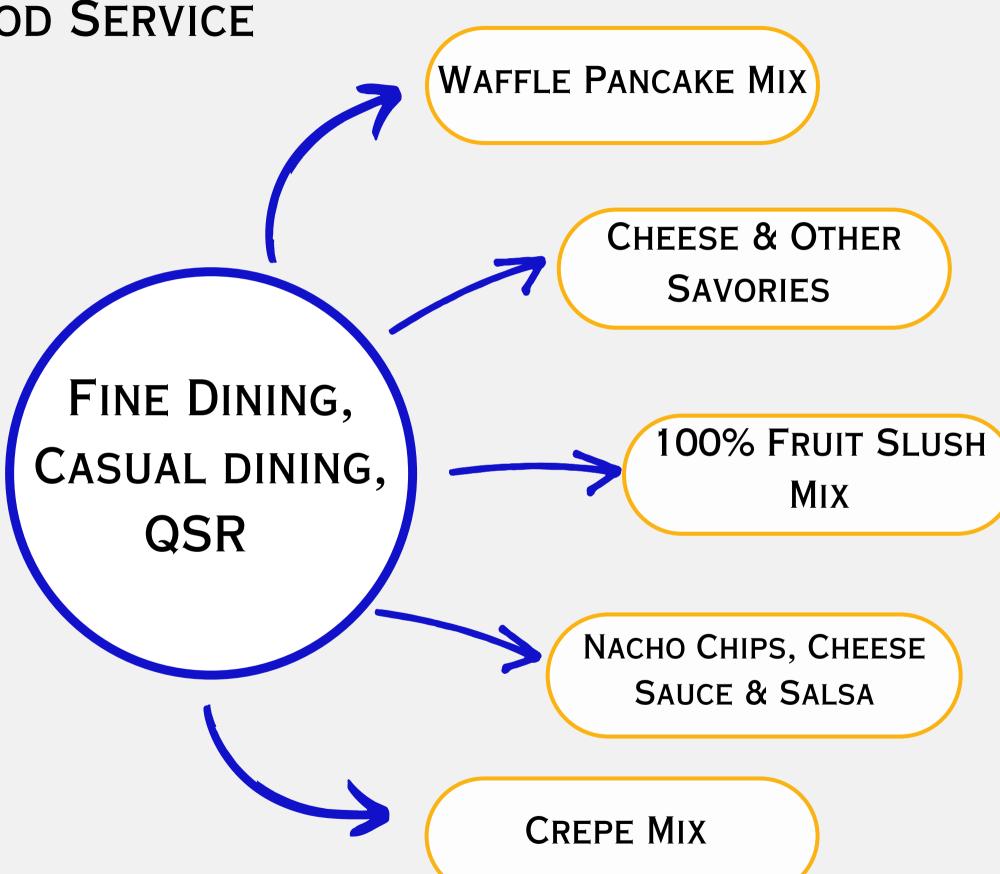
Chocolate Fondant

- WE HAVE 50+ FLAVOURS OF POPCORN COCO POPS, GOURMET SWEET, SAVOURY & VEGAN CHEESE POPCORN, CARAMEL POPCORN WITH NUTS & MORE.
- AUTOMATIC COTTON CANDY & POPCORN VENDING MACHINES ARE AVAILABLE.





Restaurants
FOOD SERVICE







CHEESE & OTHER SAVORIES IS PERFECT FOR POPCORN, FRIES, BURGER, WINGS & MORE.

WE SUPPLY EQUIPMENT REQUIRED FOR THE ABOVE PRODUCTS.

FINE DINING, CASUAL DINING, QSR

AUTOMATIC COTTON CANDY & POPCORN VENDING MACHINES ARE AVAILABLE.

ADDITIONAL EQUIPMENT AVAILABLE ARE HOT DOGS ROLLERS, ICE SHAVERS(SNO-KONES), PRETZELS WARMERS, CARAMEL & CANDY APPLE, CORN DOG FRYERS ETC.





Schools & Colleges FOOD SERVICE

M.R.S PACKAGING

100% FRUIT SLUSH MIX

CHEESE & OTHER SAVORIES

WAFFLE PANCAKE MIX

CREPE MIX

NACHO CHIPS, CHEESE **SAUCE & SALSA**

RETAIL PRODUCTS

READY TO EAT POPCORN

CHOCOLATE DIPPED STRAWBERRIES

CUP CAKES & CAKE POPS

CHOCOLATE COATED NUTS

MACARONS

COTTON CANDY TUB





WAFFLE PANCAKE MIX (GLUTEN FREE ALSO)

CHEESE & OTHER SAVORIES

CREPE MIX

NACHO CHIPS, CHEESE SAUCE & SALSA

Retail Products

CHOCOLATE COATED NUTS

READY TO EAT POPCORN

CHOCOLATE DIPPED STRAWBERRIES

MACARONS

- AUTOMATIC COTTON CANDY & POPCORN VENDING MACHINES ARE AVAILABLE.
- ADDITIONAL EQUIPMENT AVAILABLE ARE HOT DOGS ROLLERS, ICE SHAVERS(SNO-KONES), PRETZELS WARMERS, CARAMEL & CANDY APPLE, CORN DOG FRYERS ETC.



Ice Cream Parlors

FOOD SERVICE

CREPE MIX



WAFFLE PANCAKE MIX



GLUTEN FREE WAFFLE PANCAKE MIX



WAFFLE CONE MIX



RETAIL PRODUCTS

MACARONS



GOURMET POPCORN



CHOCOLATE COATED NUTS



Multicultural Festival Parks

FOOD SERVICE

WAFFLE PANCAKE MIX

3 In 1 Popcorn Kit

CREPE MIX

100% FRUIT SLUSH
MIX

CARAMEL GLAZE

COTTON CANDY

NACHO CHIPS, CHEESE SAUCE & SALSA

FREE & EASY SPRAY

WAFFLE CONE MIX

CHEESE & OTHER SAVORIES

BUTTERFLY & JUMBO MUSHROOM POPCORN

POPPING OIL

- CHEESE & OTHER SAVORIES IS PERFECT FOR POPCORN, FRIES, BURGER, WINGS & MORE.
- WE SUPPLY EQUIPMENT REQUIRED FOR THE ABOVE PRODUCTS.
- AUTOMATIC COTTON CANDY & POPCORN VENDING MACHINES ARE AVAILABLE.
- ADDITIONAL EQUIPMENT AVAILABLE ARE HOT DOGS ROLLERS, ICE SHAVERS(SNO-KONES), PRETZELS WARMERS, CARAMEL & CANDY APPLE, CORN DOG FRYERS ETC.

Multicultural Festival Parks

RETAIL PRODUCTS



READY TO EAT POPCORN



CHOCOLATE COATED
NUTS



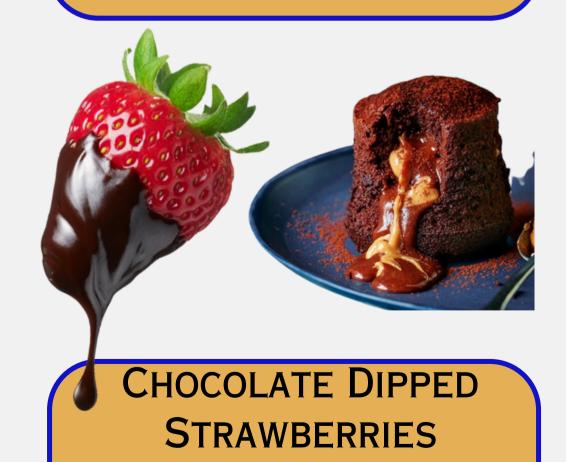
COTTON CANDY TUB



Nachos 2 Go



CUP CAKES, CAKE POPS & MACARONS



&FONDANT

CLUBS, CATERING & EVENTS

FOOD SERVICE

RETAIL PRODUCTS

3 In 1 Popcorn Kit

CARAMEL GLAZE POP

PREMIER FLAVACOL

CHEESE & OTHER SAVORIES MIX

100% FRUIT SLUSH
MIX

FLOSS-SUGAR MIX

CHEESE SAUCE

SALSA

JALAPENO SLICE

SENORAH NACHO
CHIPS



READY TO EAT POPCORN

CUP CAKES & CAKE
POPS

MACARONS

TARTS

CHOCOLATE DIPPED STRAWBERRIES

- Cheese & Other Savories is perfect for Popcorn, Fries, Burger, Wings & More.
- We supply Equipment required for the above products.
- Automatic Cotton Candy & Popcorn Vending Machines are available.
- Additional Equipment available are Hot Dogs Rollers, Ice Shavers(Sno-Kones), Pretzels
 Warmers, Caramel & Candy Apple, Corn Dog Fryers Etc.

Online Stores

Food Service

O1 3 In 1 Popcorn Kit

O2 Caramel Glaze(Tetra Pack)

03 100% Fruit Slush

Cheese & Other Savories

Waffle, Pancake, Crepe Mix

Of Pre-Mix Floss Sugar (for Cotton Candy)

Catering Nacho Bundle





Online Stores

Retail Stores

- O1 Gourmet Sweet & Savory Popcorn
- **O2** Chocolate Coated Nuts
- O3 Cotton Candy Tub

- O4 Nachos 2 Go
- O5 Popcorn maker Bundle
- Nachos & Cheese Popcorn Combo
- **Choco-Pops Bundle**



THANK YOU